

AIS. GSA SOLUTIONS.

GSA Contract Number  
GS-29F-0006K



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For additional information on AIS:  
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Representative Directory  
Project Case Studies  
Online Catalog & Product Showcase  
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## THE AIS GSA ADVANTAGE.



At AIS, we are proud to continue to grow at a pace significantly faster than the rest of the industry. A main contributor to our success is due to working with the federal government. Federal clients require and expect a broad variety of high-quality products that ship complete in less than four weeks. By offering a consistently strong and diverse product mix, and by maintaining the distribution channels to serve federal initiatives across the country, we meet the government's high standards. Our relatively small size and ability to adapt make AIS easy to work with when setting aside procurements. We understand the federal process, and continually strive for long-term client relations and repeat business. All of our systems furniture products are available on GSA contract. The AIS' GSA Advantage includes:

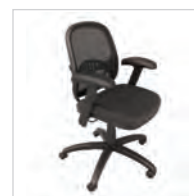
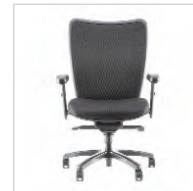
- Working with a small business
- Approved Navy and Air Force Medical BPA holder
- Ten-day QuickShip program with no upcharge
- Lifetime warranty
- GREENGUARD Certified Products
- Participating Dealers: 8a, CFMS/Packaged Office, Service Disabled Veteran, Woman Owned Dealership
- Disaster relief program for national disasters



**UNLIMITED SYSTEM SELECTIONS.**

With AIS, choose from a variety of system options. Our diverse product offerings include:

- Matrix - Full Frame & Tile Panel System
- DiVi - Monolithic & Segmented Panel System
- MWall - Monolithic Panel System
- A02 - Classic Monolithic Panel System
- Element Executive Chair
- Element Executive Side Chair
- Element Taks Chair, available in black and silver



Element Task Chair featured in a DiVi Monolithic station.

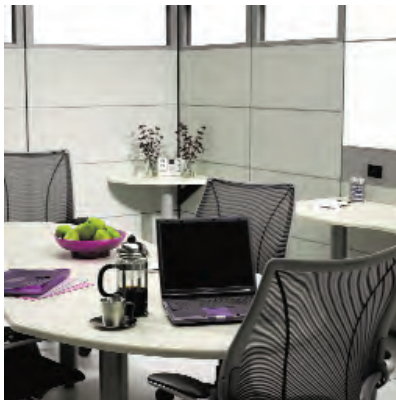
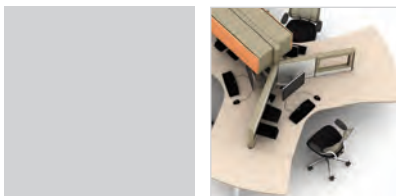
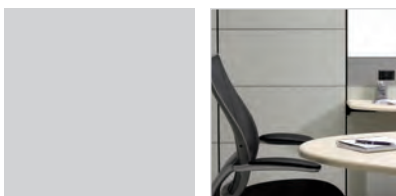
**MATRIX.  
IMAGINE THE  
POSSIBILITIES.**



Offering sophistication, functionality and versatility: Matrix has it all. For a completely customizable, cost-effective full steel frame and tile system, choose Matrix. Available in radius and linear trim options as well as an array of colors and finishes, Matrix allows for endless customization.

With an electrical/data raceway channel located at each 8" increment along the system frame, the Matrix electrical system has virtually unlimited capacity for electrical/data routing that is accessible at any height.

GREENGUARD certified and comprised of 45.9% recycled content by weight, Matrix can also help gain LEED-CI, LEED-NC, and LEED-EB credits.



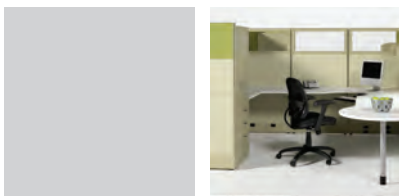
**DIVI.  
UNRIVALED BENEFITS.  
UNMATCHED PRICEPOINT.**

The DiVi monolithic and segmented panel system is designed to be the most cost-efficient panel system on the market. It offers unrivaled benefits, including panels in permanent monolithic, segmented, glass and stack configurations. DiVi segmented panel system ships fully assembled for quick field installation

The universal hinge connection system makes DiVi one of the quickest panel systems to install; its flexible polypropylene hinge ensures quick and easy panel connections without unique connectors.

DiVi electrical offers a high capacity 6" base raceway as well as a quad access raceway available for greater electrical/data capacity. The optional metal septum separates electrical and data.

DiVi is GREENGUARD certified, is comprised of between 54-58% recycled content by weight and can help gain LEED-CI, LEED-NC, and LEED-EB credits.



Element Task chair is a smaller chair ideal for workstations. Element family of chairs available in Executive, Task, and complimenting side styles.

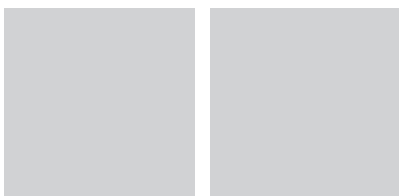
**MWALL.  
THINK OUTSIDE  
THE CUBE.**

MWall is a simple, versatile, value-oriented monolithic panel system designed to support every work environment. The system engineering is based upon a well-known, proven, high-end system and enhanced to offer increased flexibility and electrical options.

MWall offers fabric and glass panels in varying heights with a 4" base raceway to meet electrical and data needs. Z-Panel beltline raceways can be added to bring electrical and data to worksurface height.

Offering compatibility with similar OEM systems, MWall is also a sensible value-based option to expand an existing office space for less.

MWall is GREENGUARD certified, is comprised of between 59.1% recycled content by weight and can help gain LEED-CI, LEED-NC, and LEED-EB credits.



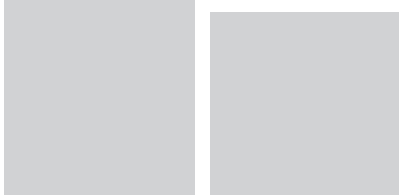
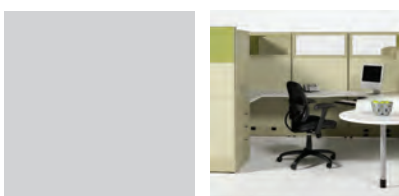
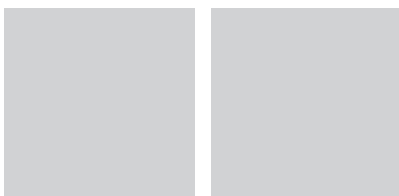
Element Executive chair is ideal for private office environments. Element family of chairs available in Executive, Task, and complimenting side styles.

**A02.  
THE POSSIBILITIES  
ARE ENDLESS.**

A02 is a classic monolithic panel system. Its engineering is based upon a well-known, proven, high-end system. A02 offers fabric and glass panels in varying heights with a 6" base raceway to meet demanding electrical and data needs. With virtually unlimited worksurfaces, components and accessories, A02 is the ideal combination of performance and value.

Offering compatibility with similar OEM systems, A02 is a sensible value-based option to expand an existing office space for less.

A02 is GREENGUARD certified, is comprised of between 59.6% recycled content by weight and can help gain LEED-CI, LEED-NC, and LEED-EB credits.



THE STANDARD.  
FOR ANY ENVIRONMENT.

AIS sets a high standard for preserving and improving the world's environment. For several years, in fact, we have led our industry in developing and implementing Green and Lean manufacturing practices. A testament of our commitment is being the first and only systems furniture manufacturer to be awarded the prestigious Shingo Award for excellence in lean manufacturing. By working with like-minded suppliers, we have pioneered efforts in eliminating waste and reducing potentially harmful toxins and VOCs. AIS also adheres to the stringent GREENGUARD standards and engineers and manufactures its products with this standard in mind. We will continue to devote ourselves to manufacturing lean products that are sensitive to the environment and indoor air quality.

CONTRACT INFORMATION.

- GSA Contract Number**  
GS-29F-006K
- Contractor**  
AIS
- AIS Federal Identification Numbers**  
Tax ID Number: 04-3117869  
DUNS No: 626060222  
NAICS No: 337214
- Special Item Numbers**

SIN	Product Group
711-1	Furniture Systems and Workstation clusters
711-3	Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks and Accessories
711-18	Multi-purpose Seating
711-91	Project Management (Furniture Related)
711-95	Installation Services
711-96	Leasing
- Maximum Order Limit (MOL)**  
AIS' MOL is \$300,000 list
- Lead Time**  
15 days
- Geographic Coverage**  
48 Contiguous States, District of Columbia or Port of Exit
- Production Point**  
Hudson, Middlesex County, MA
- Prompt Payment Terms**  
Net 30 days.
- Government Purchase Credit Card Acceptance**  
Yes
- Leasing Program**  
Contact AIS Sales Representative for details.
- Ordering Address**  
AIS  
ATTN: GSA Customer Service  
4 Bonazzoli Avenue  
Hudson, MA 01749  
Phone: 978.562.7500 or 800.434.7400  
Fax: 978.567.5187  
Email: [orderentry@ais-inc.com](mailto:orderentry@ais-inc.com)
- Finish Selections & AIS Literature**  
For finish selections and AIS literature, contact Erica Lukas at [elukas@ais-inc.com](mailto:elukas@ais-inc.com).
- Warranty**  
Commercial warranty applies. (See current AIS catalog).