



About ANEW

Overview

ANEW is the first, nationally recognized 501(c)(3) non-profit whose practice is widely accepted and leading the movement in 'corporate surplus stewardship'. ANEW exists to provide companies, small and large with cost and time effective solutions regarding their corporate surplus furniture with the priority of matching it to charities, public agencies and underserved communities. This simple practice furthers corporate citizenship, social responsibility and environmental sustainability. ANEW is doing what's right by extending the lifecycle of surplus items through reuse, resale and repurposing; what's left is recycled and considered for energy-from-waste to avoid landfill. ANEW is a single point resource, coordinating the removal of surplus in any condition from office buildings, corporate headquarters, warehouses, etc. As a result, companies who work with ANEW strengthen their immediate community, increase civic networking and provide local jobs. Unique to the common field of liquidation is ANEW transparency. All project metrics captured through the stewardship process are reviewed by LEED independent third party for verification for reporting back; summarized on our sustainability certificate and issued at the project close out. Tax benefits can also apply.

History

In the spring of 2005, ANEW was born as a non-profit corporation, headquartered in Los Angeles, and determined by the IRS as a 501(c)(3) public charitable organization. ANEW provides corporate companies and their communities across the U.S. with alternatives that support optimum construction waste diversion and community benefits. Since its founding, ANEW has become the professional's choice and trusted neutral resource.

Our qualifications begin with a dedicated and passionate core team of individuals

focused on raising awareness about the common age old practice of liquidating furniture and its effects on the environment. We educate through action; our services have lasting positive effects on communities and the environment, well past the life of the project.

Nine years of 'doing' has connected us with experts in the fields of social + environmental sciences, community job placement, LEED building practices, health services, CRE and a host of other professions, now part of our network. In 9 years, ANEW has trained and engaged hundreds of service provider companies to support the operations and management of surplus furniture dismantle, removal, load-out and delivery for meaningful repurposing to others.

With over 400 completed projects across the U.S. and Canada to date, ANEW has served over 800 domestic charities and has coordinated and shipped surplus furniture to 20 countries. Over 12.8 million pounds of surplus material has been diverted from landfill and given an encore to serve others. It is our vision and mission to inspire wide-spread change to encourage 'surplus stewardship' over liquidation to landfill – in an effort to improve the quality of life, stimulate local job training and job placement in the emerging green economy.

We Started The Movement – We Are ANEW and we're *doing what's right with what's left*®



ANEW
Asset Network for Education Worldwide, Inc
A 501(c) (3) National Non Profit Organization
Founded in 2005

FAQ

What is the process to participate in the ANEW Program?

- + The client, their architect, project management firm or furniture dealer contacts ANEW. The process begins with a Donor Form which when filled out and returned, is used as a road map to orient the team about the opportunity, building requirements, schedule, etc. In addition to the Donor Form, ANEW requests basic tools such as an inventory of items and photographs which provide the basics for engaging ANEW. There is no obligation or cost to engage ANEW through the Donor Form.
- + ANEW will work with those who contact us to establish communication lines, who best to lead the process and ANEW may include others on the team for strategizing the best solution(s) – resale, repurpose, recycle of durable goods and materials, in any combination. The client may have a priority for their surplus.
- + ANEW schedules a site walk and issues a proposal to the client for review and approval.
- + ANEW schedules and coordinates removal of the surplus FF&E for repurpose into the community.
- + ANEW issues a Certificate of Social Sustainability® highlighting the metrics/diversion from landfill, and an itemized tax receipt for all surplus matched to the recipient organization(s), upon completion of the project. ANEW transparency includes independent third party LEED review for verification of all metrics captured.

Is any project too small or too large?

Any size project is applicable, from a few workstations to an entire office building. Projects have ranged from a 150 sq.ft. office, to a 1.2M sq. ft. corporate campus of office buildings.

Do you accept carpet?

Yes, carpet is received by ANEW for repurposing to others or, coordinated for recycle, depending on carpet type (tile or broadloom), condition, material content, etc. ANEW advocates diversion of carpet from landfill, as commercial carpet is made to last – we'd much rather give it an encore to serve others whenever and wherever possible.

Do you accept e-waste?

Yes, ANEW has a program with Goodwill So. Cal.! ANEW collects any items working or not, with an electrical cord, phone systems, IT equipment, appliances and other items – in exchange for supporting disabled employees of Goodwill with much needed jobs. Again, these metrics are captured and a tax receipt is issued, to further 'good' in the community.

Can clients provide a list of community charities for potential matching of their surplus?

Yes, ANEW encourages community networking between companies and their community and will work with a starting list for outreach into the business community, usually a 25 mile radius to the project site.

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Are there costs associated with the ANEW program?

There is no fee for the initial assessment, site walk or basic inventory. Once a proposal is issued, typical costs for services rendered are listed separately and transparently and include as an example, FF&E dismantle, removal, load-out and coordination for community outreach and matching to charitable organizations and/or recycle. The labor fees for surplus removal typically reflect prevailing market rates and services are competitive with common furniture movers and liquidators. In some cases, significant cost savings can be achieved, through a cost neutral approach via resale (near zero cost for labor services due to higher market value on newer, existing furniture), and in many cases a return back to the client is achieved on some portion of the surplus furniture that holds a market value.

ANEW Recycling Program - additional savings can be achieved through recycling – ANEW returns 40% revenue if items have been declared for non-resale and/or for non-repurpose of items. We do this to encourage good environmental practices and continued good, sustainable habits.

Every project is unique and each project has variables that affect the determination of potential costs and revenue return.

These variables include:

- a. Customer Priorities: economic, social and environmental
- b. Used Product: type, brand, age, code compliance, quantity and condition
- c. Schedule, and
- d. Building, location, type, access and union/non-union labor requirements, holidays, etc.

What does a cost proposal look like?

A proposal outlines the scope, schedule and services identified by the client and as agreed upon, to achieve a client's desired outcome. A proposal is issued to the client for review and approval prior to commencement of any project services. ANEW holds proper commercial insurance as does each service provider company that ANEW engages as required by property management, when entering office buildings to conduct the work and schedule the use of building services such as elevators, HVAC, etc.

Are there other companies or perceived competitors in the furniture industry with a program like this?

ANEW is the first and only national 501(c)(3) non-profit organization providing comprehensive services by professionals in the commercial interior design, commercial real estate and project management fields. ANEW staff and consulting staff are dedicated to the built environment and are LEED A.P. ANEW is a single point resource for multi-national companies or for small businesses seeking to have their surplus "stewarded" in a transparent and responsible way. There are some profit-model companies inspired by ANEW, such as furniture liquidators, movers and service providers who offer select, in-house marketing programs. No neutral, independent resource provides the knowledge base, experience and transparency of ANEW.

Does ANEW provide Documentation toward LEED® Certification credits?

Yes. Various aspects of the ANEW program, including donation and recycling, can contribute to achieving Exemplary Credits, Innovation Points for Material Reuse, and Construction Waste Diversion and Waste Management Credits. ANEW has LEED A.P. team members who can walk you through this.

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What is ANEW Sustainable Surplus Stewardship?

ANEW Started The Movement in 2005!

Surplus Stewardship is a sustainable alternative to the more common services of Liquidation to Landfill.

As standard ANEW practice, any project that engages reuse, resale, repurpose and recycle is run through independent third party LEED A.P. for review and verification of metrics captured. These metrics are documented, compiled and issued for reporting as part of the final close-out package to the client.

For more information or to request a proposal, contact ANEW:

info@ANEWfound.org

general phone number: 213.943.4400

www.ANEWfound.org

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ANEW DONOR FORM: Corporate Use

Today's Date: _____ Client/Company: _____

Project Name: _____ Region: _____

Project Address: _____ Department/Floor(s): _____

City/State: _____ Zip Code: _____

Project Manager: _____ Title: _____

E-mail: _____ Phone: _____

Project Site Related:

Building Management Co: _____ Contact: _____

Certificate of Insurance Required: Phone: _____

Low Rise: High Rise: Offsite Storage: Occupied: Unoccupied: Sq.Ft. _____

Security: Loading Dock: Freight Elevator: Site Protection: Recycle Bins yes/no onsite

Items for Donation: – Check type of items:

Office - Desks: Credenzas: Bookcases: Storage: Files: Cabinets:

Seating – Task: Conference: Stools: Reception/Waiting: Café: Guest: Stack:

Tables – Sm. Meeting: Conference: Lunchroom: Coffee/End: Folding:

Open Plan - Workstation Cubicles: Library: Lounge:

Other – Appliances: Equipment/e-Waste: Supplies: Building Materials: Artwork:

ANEW Requirement and 3 step process: **A.** first, return this form completed. **B.** ANEW will schedule a site visit. **C.** a quote is created. There is no cost or obligation to begin the process. Help us meet your objectives by providing us with these documents below:

Basic Inventory List: Basic Photos by Type: Basic Existing Floor Plans (PDF):

Email the inventory/photos and floor plan with completed form to: info@ANEWfound.org

Project Outline:

Projected Date(s) for Surplus Removal: _____ Number of Floors: _____ Phases: _____

Normal Bus.Hrs: After Hours: Weekends: Holiday: Union: Non-Union:

Date(s) for Personal Box Move: _____ Move Manager: Company/Contact: _____

Degree of Removal – Per Lease Agreement: space broom swept, space vacuumed, or other?

Do you Own these Assets? Yes: No: Lease Assets? Yes: No:

We Are ANEW

We Are *doing what's right with what's left*®

WHO WE ARE: ANEW (Asset Network for Education Worldwide, Inc.)

ANEW is a national 501(c)(3) non-profit organization, dedicated to enriching the business communities of our client partners by matching their corporate surplus furniture and other items to nearby charities, public agencies and the underserved. ANEW educates through action by raising awareness about the issues regarding landfill and construction/demolition waste. "C&D" waste, as it's referred to is the single largest source of material in the waste stream, making up 30%. Our practice of "surplus stewardship" redirects these items from landfill to further corporate citizenship, social responsibility and environmental sustainability – and this alternative is cost competitive.

ANEW is doing what's right by extending the lifecycle of surplus items beginning with reuse, resale and repurposing; what's left is recycled, to reduce waste. Metrics captured throughout our complete process are reviewed by independent third party for verification, prior to issuing the close out documents.

WE STARTED THE MOVEMENT "Surplus Stewardship" reinvents Liquidation

ANEW began in 2005 with a vision + mission to better the industry practice by applying a holistic approach of reuse, resale, repurpose and recycle; then records + reports the outcomes transparently and responsibly.

ANEW is called upon by experts in corporate real estate, architecture, design, builders and by major companies throughout the U.S. by providing sustainable alternatives to common liquidation practices. Hundreds of tons of useable surplus goods and materials are redirected from landfill and given an encore to serve others when engaging ANEW.

ANEW is a smart, cost-effective resource for your corporate surplus. Better choices lead to higher CSR, stronger communities and healthier environment.

anewfound.org



HOW IT WORKS: The process is simple and direct

INQUIRY

- You contact us directly at: www.anewfound.org; info@anewfound.org; 213.943.4400
- You complete a Donor Form to begin the process
- You provide a floor plan, inventory and photos (as available)
- ANEW works with you to build a community exchange with local charities
- ANEW coordinates a 'buyers viewing' and project site walk

DEVELOPMENT

- You and ANEW outline the scope of services, budget and schedule
- You and ANEW review the service options and build a strategy
- ANEW issues a proposal for your review

ACTION

- You approve the proposal to commence work!
- The ANEW team of experts coordinates the removal and stewardship of surplus into your business community
- ANEW tracks all surplus removed and reports back the results transparently; providing independent third party review for verification of metrics captured

CLOSE

- ANEW issues a tax receipt for items successfully matched
- ANEW issues a Certificate highlighting the outcomes of the project
- ANEW provides submittal documentation toward USGBC LEED® certification
- ANEW provides social media and communication collaboration; Press Releases, educational documentary video production

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ANEW IS A PROUD MEMBER
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